Axdata and Cepheo become largest Microsoft Dynamics 365 partner (Oslo, 14th August, 2023) Cepheo A/S acquires all Axdata companies and becomes Norway's largest Microsoft Dynamics 365 partner. This brings together two strong professional environments and creates a solid foundation for further growth and technological development.



- We have now become Norway's largest Microsoft Dynamics 365 partner, and have a comprehensive and holistic approach to the entire value chain. This is positive for our customers, who now have access to an even broader range of professional capabilities. I see a potential that extends across the whole of the Nordic region, and that will benefit all of Cepheo and all our customers, says Managing Director of Cepheo Norway, Erik Bredo Larsen.
- The acquisition brings complementary professional environments together. This will be a merger of two strong organizations that complement each other well, and that can learn a lot from each other. This means that we are better equipped to attract the best minds and to develop systems and solutions for more customers in many different industries, says Trond Johansson, CEO, Axdata.

#### **Growth to 450 employees**

The purchase of the Axdata companies is part of Cepheo's ambitious growth plan. The companies become part of Cepheo A/S, which has several subsidiaries in the Nordics. After the merger, the two companies will have a total of 450 employees, with over 100 of these in Bergen, Grålum in Østfold, Haugesund, Lillehammer, Molde, Oslo, Sandefjord and Stavanger.

Cepheo Norge AS will continue to be led by Erik Bredo Larsen, Managing Director, Cepheo Norge AS. Axdata CEO, Trond Johansson, is moving into a new role as Head of Strategy & PMO in the Cepheo concern.

### Norway's largest Microsoft Dynamics 365 partner

The merger of Axdata and Cepheo creates Norway's largest Microsoft Dynamics 365 partner, and one of the leading partners in the Nordic region. Both companies are experiencing significant growth and momentum.

- With us, customers get high-quality and sustainable solutions, and we fulfill a strong need in the market for partners that have a long-term perspective, says Bredo Larsen and continues:
- The merger creates great opportunities for both current and future employees. We are looking forward to welcoming more employees to be part of our continuing journey, and believe that the new environment will be very attractive for skilled consultants in the future. We want to attract even more talented minds across the Dynamics platform.

# One of the first in Norway

The company was one of the first Microsoft Dynamics 365 partners in Norway. Over several years, Axdata has delivered solid and stable growth. The company is specialized in the delivery and support of Microsoft Dynamics 365 to companies within manufacturing, engineering and the project-oriented industry, as well as service industries. In 2021, Axdata was named Norwegian Microsoft Partner of the Year for the second time.

- The merger with Cepheo means that together, we can offer even stronger and broader expertise and greater capacity to the market, greater flexibility, and solid management and development of our customers, says Trond Johansson, CEO, Axdata.

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# About Cepheo and Axdata:

# Cepheo A/S

Cepheo A/S was established on 1 April 2023. The relatively newly established company has more than 30 years of experience across the Nordics with the implementation and service of Microsoft solutions. Cepheo has an ambitious growth plan based on acquisitions and organic growth and aspires to be the preferred partner in the Nordics for medium-sized and larger businesses that, based on Microsoft Dynamics 365 solutions, want to operate with a greater degree of automation and data insight. Solution deliveries are currently made through over 400 committed and talented employees. The company is managed jointly by Jørgen Jakobsen and René Ebbesen.

# Axdata A/S

Axdata A/S was established in Copenhagen in 1997 by Kurt Bertelsen. Since its establishment, Axdata A/S has had a focus on innovation, starting with the continued development of Microsoft's Axapta modules and then focusing on Microsoft Dynamics 365. In 2001, Axdata AS was established in Norway with offices in both Sandefjord and Oslo. In 2013, current CEO, Trond Johansson, took over as CEO for both Norway and Denmark. Axdata is a highly respected Microsoft partner. In 2008, they received both Microsoft's Growth Partner award, and were included in Microsoft President's Club - an award that goes to the top 5% of Microsoft partners globally. In 2021, they became Norwegian Microsoft Partner of the Year for the second time for Dynamics 365 Finance & Supply Chain Management.