# cepheo

## Proven value: Digitalization delivers results in the industry

From increased productivity to reduced environmental impact, here's the data that shows how manufacturers worldwide are growing their businesses through digitalization.



#### More done. Less waste. Better margins.



Productivity has doubled in many factories (1)



Up to **70%** 

lower production costs, thanks to digitalization (2)



reduction in scrap costs (3)



cost reduction for most manufacturers



\$467,000 in annual savings on

scrap costs (5)

Sources for 1,2 and 3: WEF, WEF\_Global\_Lighthouse\_Network\_2023.pdf)
Sources for 4, 5: Microsoft, Transforming manufacturing with Microsoft Dynamics 365: A comprehensive analysis -- Microsoft Dynamics 365. Blog

#### Fewer stops. Fewer errors. More control.

85% less unplanned downtime (1)

**30–50%** fewer machine stops with predictive maintenance (2)

**20–40%** longer machine lifespan (3)

**40%** faster order and product deliveries (4)

Source for 1,4: Microsoft Transforming manufacturing with Microsoft Dynamics 365: A comprehensive analysis - Microsoft Dynamics 365 Blog Source for 2,3: McKinsey Manufacturing: Analytics unleashes productivity and profitability | McKinsey

#### Most have only just begun. This is your chance to get ahead.



**66**% of manufacturers than half of their digitalization journey.



invest on average only **1.8%** of their revenue.



Those who invest **3%** or digitalization are 2.5 times more profitable.

The right system. The right results.

Source: PWC, pwc-digital-factory-transformation-survey-2022.pdf



- Month-end closing time reduced by 67%
- Annual report from 12 hours to 30 minutes
- Audit time from 1 month to 3 days



- Went from **16** different ERP systems to 1
- Significantly improved inventory control and demand forecasting
- Applies to **80** factories globally



- 83% reuse, 17% recycling
- CO<sub>2</sub> emissions reduced by 145,000 tons

How teams and results are

Source: ERP Modernization for Manufacturing ppt from Dynamics 365 Partner Hub

#### impacted. Increased productivity:

### 15% more productive teams on the shop



- 20% more efficient supply chain and
- procurement teams 18% more productive finance and
- invoicing teams
- 20% more productive warehouse teams 14% more productive sales and
- marketing teams



#### More efficient processes: 29% less time to close

monthly books

#### Financial gains:



- \$3.5 million in inventory-related \$2.8 million in revenue from
- improved forecast accuracy

Source: Microsoft, Transforming manufacturing with Microsoft Dynamics 365: A comprehensive analysis - Microsoft Dynamics 365 Blog

#### Digitalization is already profitable for many, but the biggest opportunities still lie ahead.

Ready to go from potential to results?

Want to know how to get started? Contact us »

Visit our website »



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